

Kitchen Designer / Sales Associate

Are you looking to be part of a creative and thriving design team?

Are you a top salesperson, but only paid an average salary, or worse only on commission?

Have you bounced around because companies have gone out of business?

Why not come work for an established Company -

We have been in business for 30 + yrs.

We pay a salary and if you have a great year we will pay you based on your sales.

We are closed on the weekends and only open late 1 evening / week

About Metropolitan Cabinets & Countertops

For over 31 years, Metropolitan has been serving developers, construction contractors, architects and property management professions with a team specifically dedicated to the unique needs of the construction market. We build product to your specifications, within budget and in a timely manner to meet the customer's deadlines.

Over 90% of product we sell is manufactured or fabricated at our factory in Norwood, Massachusetts. This competitive advantage gives us the ability to react quickly to change orders and adjust to the schedules. We also represent several other major U.S. cabinet manufacturers and provide HUD and HUD Severe Use products.

We maintain 4 showrooms conveniently located in Norwood, Watertown, Wakefield and Natick.

Specialties: Kitchen Cabinetry, Stone Countertops and Decor, Interior Design, Cabinet Manufacturing

Be a part of this proven fast growing company in the Greater Boston area.

We are currently looking for a **Kitchen Designer / Sales Associate** to support all our showrooms. Qualified candidates must have experience in Kitchen sales and demonstrate the ability to design semi-custom and custom work. This individual must be able to independently close sales while providing excellent customer service. The candidate must have the ability to adjust sales techniques in an ever changing showroom environment.

Responsibilities Include:

- Working with trade professionals and their clients on residential projects
- Designing, estimating and measuring each project with accuracy
- Prioritizing jobs to ensure required installation dates are met
- Developing relationships with trade professionals to create a base of repeat customers

Experience and skills required:

- Minimum two years of kitchen & bath design in showroom setting
- Proficient in 2020 Design
- Job site measuring, to ensure fit of cabinetry
- Detailed oriented
- Excellent communication skills
- Ability to work within a team environment
- Transportation for job site measures